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**MEETING AGENDA**

**AGC – International Construction Forum**

**10:15 AM – 11:20 AM**

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**Welcome and Introductions**

Carole Bionda  
*Past AGC Federal Division Chair*

**Representatives from NAVFAC, USACE and AFCEC**

**NAVFAC Representative**

Tim Bayse  
*Senior Construction Engineer*

**USACE Representative**

Chris Gatz  
*Chief, Interagency and International Services*

**AFCEC Representative**

Timothy Sullivan  
*Technical Services Division Chief*

**AGC Questions for Agencies**

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**1. Budget Update**

Please provide a general update on upcoming and anticipated projects included in the approved FY2022 enacted budgets and the FY2023 Request.

Questions:

- A. What is the breakdown of projects? By project types By procurement/project delivery method (design-build, CMc, design-bid-build); By location.
- B. As U.S. operations in the Middle East ends, contractors are seeing a shift in focus from the Middle East to the South Pacific. Do the agencies believe this trend will continue in the near term?

**2. Supply Chain and Material Costs**

The unending series of supply-chain bottlenecks, as well as extreme price increases and long lead times for a variety of construction materials, threaten federal construction

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procurement. AGC of America has published its [Construction Inflation Alert](#), a guide to inform owners, officials, and others about the cost and supply-chain challenges.

- A. What are your agency expectations as it relates to changes in pricing, materials, and schedules?
- B. Industry is seeing private clients including price adjustment clauses in solicitations as well as modify existing contracts to include a means for contractor recovery due to price escalation. Is your agency considering inclusion of this clause for recovery in both future and/or modifying current solicitations related to price escalation?
- C. Industry is seeing private clients including price adjustment clauses for reimbursement for costs associated with extended contract durations due to supply-chain issues. Currently, the Federal contractors are typically allowed an extension of time but no reimbursement for costs associated with the delay. Is your agency considering inclusion of this clause for recovery in future and/or modifying current solicitations for delay costs?
- D. Does your agency account for the impacts of supply chain and material costs in their cost estimates?
- E. Does your agency account for the impacts of supply chain in their schedule estimates?
- F. How can AGC and your agency work together to address the challenges?

### **3. Small Business Subcontracting**

FAR 17.702, statutory requirements Small Business Subcontracting Program, provides that subcontracting plans are not required “for contracts or contract modifications that will be performed entirely outside of the United States and its outlying areas”; both FAR 52.219-8, Utilization of Small Business Concerns, and FAR 52.219-9 Small Business Subcontracting Plans, employ FAR or SBA definitions of small businesses.

- A. Please confirm that for international projects, your agencies will not require the submission of Small Business Subcontracting Plans?
- B. Federal agencies such as NAVFAC, USACE, and GSA are now requiring Small Business Participation Plans as an evaluation factor. While these plans are different from subcontracting plans, they employ the FAR and SBA definitions of small business. Would a given agency apply the small business evaluation factor on these international projects; and if so, how?

### **4. Applicability of Small Business Regulations Outside the United States**

On May 26, the final [FAR rule](#) went into effect to support the Small Business Administration policy of including overseas contracts in agency small business contracting goals. This final rule allows small business contracting procedures, e.g., set-asides, to apply to overseas procurements.

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- A. Please give an update on the implementation of this rule on your agency projects.
  - B. What challenges/opportunities does your agency see implementing this rule?

**5. New Buy American Rule and Domestic Content Requirements**

On July 29, a proposed rule was released to amend to the FAR to add Buy American Act Requirements. The proposed rule increases the domestic content required to 60% with increases in two years to 70% and then 75% in five years. It permits acceptance of products and construction materials up to 6 years after publication of the rule which are unavailable at an acceptable cost. It also states that a higher price preference may be identified for critical end products and construction materials. However, the new requirements will not apply to Commercially Off The Shelf (COTS) items. The rule was initiated based on President Biden’s Executive Order on [Ensuring the Future Is Made in All of America by All of America’s Workers](#). AGC had several conversations with the White House and the Made in America Office to provide the construction industry’s perspective. [AGC commented](#) on this rule, and will continue to advocate for the construction industry to ensure that policy makers are well informed about the uniqueness of construction.

- A. What does your agency see as impacts from these increased requirements to its contracts, material, and time estimates?
- B. What does your agency account for the impacts of these Buy American requirements in its cost estimates?
- C. How can AGC and your agency work together to address the challenges.

**6. General Contractors’ Impediments When Performing Overseas**

AGC has seen an increase in solicitations that require past performance experience to be limited to work in a given country. This seems to unreasonably restrict competition, particularly when the project’s technical specification requirements mirror U.S. standards and goes above and beyond the agency minimum past performance requirements.

- A. What is the agency position on past performance qualifications?
- B. What positions are in the most need of flexibility.

**General Questions**

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Open questions from the floor?